



LIFESTYLE NEWS

May Newsletter 2014

Welcome to our Autumn Newsletter and as I write the Newsletter we have certainly had our fair share of rain over the last few weeks. Hawke's Bay farmers will certainly be very happy with this much needed moisture to get the grass growing while soil temperatures are still up.

The lifestyle market is showing signs of increased activity with a larger number of sales having transacted through real estate firms over the first quarter of 2014.



Figures from REINZ statistics for the Hawke's Bay District for Lifestyle and Horticulture properties sold through Real Estate firms for the months of January, February and March 2014:

Total number sold..... 60
Total accumulated value.....\$35,942,000
Average sale price achieved.....\$599,033
Average of monthly median time on market 88 days

Certainly 60 sales compared to 39 sales the same period last year is quite a turnaround and if it continues on, then it will be the best year for quite some time. The average price this last quarter is pretty close to last year's average of \$559,154 and the average of the median time to sell of 88 days is 26% less than 2012 median time to sell.

I am always looking for more lifestyle property to sell as we do have buyers who have not yet found the right property for them. If you are thinking of selling your lifestyle I would very much like to hear from you.

Kind Regards,



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"Some people succeed because they are destined to,
but most succeed because they are determined to."
— Graeme Clegg