



This is Property Brokers' Country!

LIFESTYLE NEWS

November Newsletter, 2017

Welcome to our Summer 2017 Lifestyle Newsletter.

The lifestyle market has not shown any signs of slowing down this year so far. Available listings are still at an all-time low and there is a large number of prospective buyers searching for their next property. All positive news for those on the market and those thinking about selling.



Here are the figures from REINZ statistics for the Hawke's Bay District for Lifestyle and Horticulture properties sold through Real Estate firms for the months of July, August and September 2017:

Total number sold	70
Total accumulated value	\$66,933,989
Average sale price achieved.....	\$956,200
Average of monthly median time on market	59 days

The most notable change this last quarter is the average price has shot up significantly, partly due to an increase in orchard and cropping land sales which tends to occur at this time of year.

It will be interesting to see what the average sale price is at the end of this year. So far this year to date the average sale price is \$854,780 compared to last years \$700,692.



You will notice a fridge magnet included with this letter. It is also a **USB card** for your use and there is a short promo video on it if you want to watch it.



We still have many buyers on our books looking for property so if you are considering selling, please give me a call.

Kind Regards,

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Happiness is an attitude. We can make ourselves miserable, happy or strong but the amount of work is exactly the same. *Unknown*